



September 2, 2021

Dear Valued Distributors,

As we have all heard, importers have encountered huge increase in freight rates, limited containers and vessel space. The international shipping cost has increased 4 to 5 times recently compared to 2019. The shipping issues have brought tremendous inflationary pressure on us,

We held pricing for as long as we could, to date we have been absorbing these increased freight costs from our side. However, the recent acceleration of these rates makes it impossible for us to continue to do so.

Effective September 15th 2021, GSS Safety LLC will raise our pricing, approximately 6%-10% on all our stocked items to keep up with these increased costs.

As valued partners, we thank you in advance for your cooperation and understanding during these challenging times. Your Sales Representative will be available to answer any questions that you may have.

Sincerely

A stylized, handwritten signature in black ink, consisting of a few sweeping lines.

Ping Ye, President

A handwritten signature in black ink, appearing to read 'Curt Selinsky'.

Curtis Selinsky , VP Sales



ONYX QUARTZ LIL'  **CECE**

NEVER UNDER ESTIMATE THE POWER OF VISIBILITY
INDUSTRIAL HI-VISIBILITY SAFETY APPAREL • GSSSAFETY.COM